



RECRUIT MANAGEMENT SOLUTIONS CO., LTD.

Models used →

PJP-50R (10 units)

Date purchased →

August, 2007

Basic configuration →

Combined their Web conference system and electronic whiteboard with the PJP-50R for smooth communications.

Corporate Profile

Established	1989
Capital	110 million yen
Employees	449 (as of April 2007)
Sales	18 trillion yen (FY ending 03/2007)
Activities	Administrative human resources assessment, training, consulting, and counseling services.
Head office	Shinagawa Intercity B-Tower, 8F 2-15-2 Kounan Minato-ku, Tokyo
URL	http://www.recruit-ms.co.jp/

RECRUIT combined their Web conference system and electronic whiteboard with the PJP-50R for an optimized remote conferencing experience.

Background

Employees wanted better sound quality from their Web conference system.

Conferences across locations were essential
Initially chose a Web conference system
Needed a system enabling lively discussions

RECRUIT MANAGEMENT SOLUTIONS offers human resources assessment, training, consulting, and counseling services for companies. With head offices in Tokyo, RECRUIT is a growing business with 8 locations. Aiming to more efficiently coordinate RECRUIT's approximately 200 sales staff and 120 trainers, streamline working hours, and make communications smoother, they had been considering purchasing a Web conference system since February of 2007. However, Web conferencing systems necessarily make compromises between audio, video, and data processing, and by themselves could not satisfy RECRUIT's need for audio quality that allows lively discussions with remote locations with the feeling of being in the same room. Therefore, RECRUIT decided on the PJP-50R conference system which maximizes audio performance. They combined the PJP-50R with a Web conference system by V-cube, famous for its easy-to-use interface.

Choosing the PJP

The PJP-50R enables lively two-way discussions with remote locations.

Offers high fidelity via IP connection
3 terminals for many types of conferences
As easy to use as a telephone

First and foremost, the reason RECRUIT chose the PJP-50R was its great sound quality. Whether for 1-to-1 or multipoint conferences, they loved the natural full-duplex performance. To raise the reliability and stability of both the Web conferencing and the audio at the same time, they connect the Web conference system and PJP-50R to separate IP sessions. And in addition to the LAN port for the IP connection, the PJP-50R also has a LINE terminal that can accept calls from an outside partners or overseas locations through an analog phone line. Furthermore, the PJP-50R is highly regarded for its incredible flexibility and expandability thanks to its audio I/O, PC connectivity, and other features that support a variety of conference formats. Another reason they selected the PJP was the telephone-like intuitive interface, because the system would be used by a large number of people of all ages at locations across the country.

Results

PJP-50R and StarBoard support RECRUIT's communication environment.

StarBoard electronic whiteboard for input
Praised by regional sales managers
PJP-50R part of their ideal conference system

Along with the PJP-50R, RECRUIT purchased the "StarBoard" electronic white board input tool for Web conferencing by Hitachi Software Engineering. Allowing them to write on various kinds of shared materials, the very easy-to-use StarBoard plays a big role in making conferences between sales staff and trainers smooth. The Web conference system, electronic white board, and PJP-50R purchased in August, 2007 has resulted in a single integrated conference system that is taking root within the company. In addition to routine manager meetings between Tokyo, Osaka, and Nagoya, its popularity has spread to conferences between the regional sales staff and trainers. The PJP-50R's ultimate sound quality and usability provide a solid platform for the company's communications.

Model purchased

PJP-50R

The audio conference system with LAN, LINE, and AUDIO I/O ports for use in a wide variety of conference formats!



**Set up an IP-based voice conference at a moment's notice with up to 8 locations just by connecting to a corporate LAN.
 A high performance conference system distilled from the best of Yamaha's sound technology.**

Our Customer's Voice

With conference systems, audio is everything. Once we purchased the PJP-50R, we could see that clearly.

When we brought in the PJP-50R for a trial, we were surprised at the high sound quality. With other systems we had bad experiences with frequent audio cut out and echo, but this time we placed the Web conference system and PJP on independent IP sessions and were able to get extremely stable performance. First we used it for monthly regular meetings, and the reviews were excellent. Next we used it for meetings for sales staff and trainers, and we even plan to use it for sales meetings with 8 locations nationwide. The combination of the Web conference system, electronic whiteboard, and the PJP-50R has definitely strengthened our communications.



System Integration Dept.
 Mr. Takahiro Iguchi



The PJP-50R and StarBoard support smooth conferencing.

(Mr. Iguchi)

From Our Sales Partners

The combination of our StarBoard and Yamaha's PJP holds promise for new methods of company conferencing.

Our StarBoard electronic whiteboard lets you share hand-written input in real time and has features that allow you to save the input as electronic data. RECRUIT MANAGEMENT SOLUTIONS was very pleased with the product they purchased because it is very easy to use even for some of the trainers who don't have much experience with computers. There are many types of conference systems but there are things that can only be conveyed by drawing on the StarBoard, and when you add to that the high fidelity conversations made possible with the PJP, you sense that it holds promise for use in many other situations such as mission critical in-house meetings, presentations, and education.



Hitachi Software Engineering, IMS
 Director of Sales
 Mr. Kenji Wada



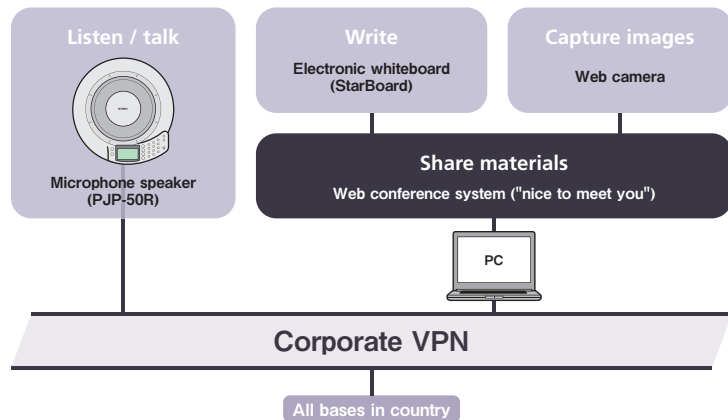
Get people's attention and improve persuasiveness by writing on screen with StarBoard.

(Mr. Wada)

Overview of the RECRUIT MANAGEMENT SOLUTIONS Conference System

Separate IP sessions for the Web conference system and PJP-50R deliver high fidelity, stable, multipoint conferences.

- RECRUIT installed 3 PJP-50Rs in its head office, and 1 each in 7 of its other offices (total of 10 units). They also purchased a 50-inch StarBoard monitor for 3 offices, and a 17-inch tablet model for other sites.
- The PJP-50R can be connected to a PC via audio I/O as a high fidelity microphone speaker. However, to create a stable sound that is not affected by the network, the Web conference system and PJP are on separate IP sessions.
- The PJP-50R achieves the high fidelity that only an IP connection can provide, and supports a cascade connection of up to 8 locations without an MCU. With 3 types of connectors, it is able to support a wider variety of conference types making it a very easy-to-use conference system.



PJP-50R Specifications

- Dimensions: 283.4 (W) x 297.5 (D) x 51.5 (H) mm •Weight: Approx. 1.4 kg (excl. power adapter) •Power supply: 100 V AC (50/60 Hz)
- Application: Audio conference equipment •Audio encoding: G.711 extended original system (fs = 16 kHz), G.711 (μ-Law/A-Law), G.726
- Audio interface: Ethernet (10/100BASE-TX), analog audio modular connector, analog input/output x 1 each (mini-jacks)
- Other functions: adaptive echo canceller, noise reduction, multipoint voice conference functions (mesh connection: max. 4 locations, cascade connection: max. 8 locations), firmware upgrading function (HTTP, TFTP)



For details please contact:



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